## How to use the Hornig Dealer Price List:

1. Download the latest dealer price list here:

http://www.motorradzubehoer-hornig.de/excel/preisliste\_haendler\_e.xls

2. Open the Excel File (Microsoft Excel)



## 3. Choose if you want to see all articles or just the articles for a special bike:



## 4. When you choose All Articles it looks like this:

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Stat Birtugen Se	eitanlagout Farmelei Dahan Georgesten Arsiste Aanbet						Đ -			
Enrigen	<ul> <li>10 • [A', A'] = = ■ (0 • )</li> <li>20 • [A', A'] = ■ (0 • )</li> <li>20 • [A', A'] = ■ (0 • [A • ])</li> <li>20 • [A • A • ]</li> <li>20 • [A • ]</li> <li></li></ul>	Standard	Rectingte An Tabel		n tintos	en Lösthen Pormat	Σ Autoriums	Sarting	A Suchen und	
site	etiet 12 Aunomotivity 12	2014 13	Partala	eriagana		Deter.	-	Beachesten		
A1 • (*	& Arthr									
A	B			C	D	£	F	G	H 1	
Arthr	Tide			MSRP (incl. tax)	Discount	Cost Price (with	(xest tax)		-	
0405	Speedometer trim BMW F650 & F650ST			34.50	A	20.25				
s2mi	Silicone 2ml			1 0.35	A	0.21				
0066	Handlebar screw cover polished			12.90	A	7.55				
0266	Handlebar screw cover clear anodized			13.80	A	8.12				
30100	Oil temperature gauge			62.95	C	44.44				
80075	Dash pad			7.40	A	4.35				
0180	Bruke Partial Extension			22.15	A	13.03				
0076	Key holder with eve			28.50	A	* 15.76				
2075	Key holder without eve			19.70	A	11.55				
80010	Round head acrews S/S M6 x 12			0.30	A	0.22				
\$0050	Round head screeks S/S M5 x 18			. 0.15	A	. 0.71				
60055	Roond head screws S/S M5 x 12			0.37	A	0.23				
Teasea	Revent hand accessed S/S M5 x 16			* 0.47	A	* 0.25				
3,0065	Round haad across S/S ME x 20			* 0.48	A	. 0.25				
Roner	Private head arrays C/S MS x 30			* 0.44	- 2	* 0.31	1			
\$0000	Paradah kand serang Sig Mill y Sh			* 0.55	A	* 0.30	1			
Dapage C	Transmust Onlympide Shim			F 0.43	- 2 -	* 0.11	6.+			
Putersoni	Transparate Debuganida Short Fac			F 0.15		* 0.15				
Those of the second sec	Cide stand feet selectored			F		* 2.64	P			
Postca	Side stand foot enargement			00.4		* 43.00				
Base as	Nap pouch Rotes Objects Defende Luite d. s			* 64.50		* 13,44				
Boost 1	Dattery Charger Optimate 4 with plug			* 64.30	0	* 43,00				
90011	battery charger operate 4 windus plug			59.99		43,35				
206-031-03	Eye cable			3.60	0	1.0				
BOUCE	Normal ballery			49,90	0	31,14				
20022	Haar brake pade (normal)			26,90	0	17,65	1			
20026	Rear brake pads (sintered)			29,90	8	19.60	1			
2004.3	Front brake pads (sintered)			23,95	. 8	19,63	1.			
20042	Front brake pada (normal)			26,80	B	17,57	1 C			
11 01-044-0560-0	Instrument screen 2004-2007			38,90	- E - I	32,65				
17.01-044-0563-0	Instrument screen 2006."			38.90	E	32.65				
26120	Rear brake line (94-99)			\$9,90	0	45,30				
26121	Rear brake line (00-02)			64,90	0	49,06	1			
25129	Front brake line for F 650 94 - 99 model			67,90	0	61,30				
25130	Front brake line for F 660 G5/PD Year 00 - 02			43,90	0	37,74				
25128	Front brake line for F 650 ST 96 - 99 model			126.90	D	95,97	1.2			
H MCC 604-7	Clutch lining F650			76,30	B	50,01				
50000	Spark plugs		Longer Contractor	4,25	D	3.2			100 M	
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MSRP (incl. tax 19% in Germany) is our selling price in Germany.

Discount: A, B, C, ...

Cost Price (without tax) is your buy price without tax of course.

Use the Excel search function to look for article numbers.

Use the Excel sort function to see which items are A-discount items.